

ORAL HEALTHCARE CAN'T WAIT®

Good Oral Health is Good for Business



A growing body of research has linked oral health, particularly periodontal (gum) disease to several chronic diseases including diabetes, cardiovascular disease, and stroke. Treating periodontal conditions and chronic diseases can lead to large medical cost savings. As individuals receive better dental care, their medical health promises to improve. As the nation's medical health improves, valuable health care dollars return to the government, the American people, and your business!

Prevalence of systemic disease/periodontal disease	(%) of population
Diabetes	11.40%
Cardiovascular disease	4.60%
Stroke	3.10%
Periodontal disease	70% across adults and seniors
Periodontal disease	40% across pregnant women

Source: *About Chronic Diseases* | CDC

EMERGENCY ORAL CARE IS BAD FOR BUSINESS

Poor oral health is associated with unplanned lost hours at work or school, which may affect an employee's productivity. Regular dental care helps prevent emergencies and the loss of productivity they cause.



An estimated average of **126 million hours** of work and school are lost annually due to unplanned dental care.



Adults with poor oral health are more likely to **lose one or more hours** in unplanned dental visits.



Not being able to afford dental care is positively associated with **more work hours lost** in unplanned care.



Caregivers will also miss less work if their children aren't out of school for unplanned absences

ACCESS TO AFFORDABLE ORAL HEALTHCARE IS CRUCIAL

It is essential that Americans have access to oral health-care not just for the overall health of the nation, but also for the health of the economy. While there is evidence that the number of children getting dental care is increasing, the number of adults getting care is slow to improve. As of 2021, 15.1 million Americans on Medicaid were without comprehensive dental coverage. The only benefit in Medicare is through the Medicare Advantage plans.



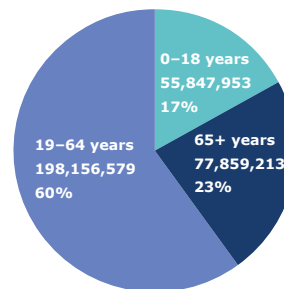
As of 2019, **~10-13%** of children and **~26%** of working adults were without any dental insurance.



As of 2017, **~70%** of seniors were without any dental insurance.

Breakdown of Total Population:

Our focus in this analysis is the population of children, working adults, and seniors who are without dental insurance.



REGULAR ORAL CARE NOT ONLY MAKES HEALTH SENSE, IT MAKES BUSINESS SENSE!



Healthcare organizations and insurance companies can **better integrate oral care** into primary care as a core service.



Businesses who **invest in dental coverage** can help keep other health premiums down by keeping their employees healthy overall.