# HMSA: Integrating oral health for total health

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#### **Our vision**

A Hawaii where families and communities enjoy ever healthier lives

#### Our purpose

Together, we improve the lives of our members and the health of Hawaii. Caring for our families, friends, and neighbors is our privilege.



# The affordability problem for nations

	GDP in 2016	Rank		
United States	\$18.6 trillion	#1		US health costs are expected even fast next deca rising to s trillion by
China	\$11.2 trillion	#2		
Japan	\$4.9 trillion	#3		
Germany	\$3.47 trillion	#4	A	
U.S. health care	\$3.4 trillion	#5		
United Kingdom	\$2.6 trillion	#6		
France	\$2.5 trillion	#7		
India	\$2.3 trillion	#8		

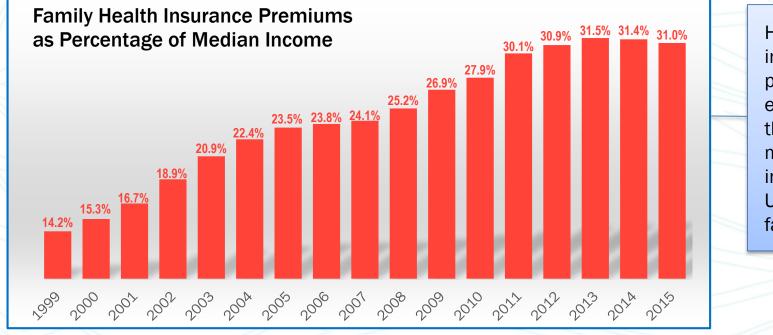
US health care costs are expected to grow even faster in the next decade, rising to \$5.5 trillion by 2025.



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Source: Keehan, et al., Health Affairs, 2017

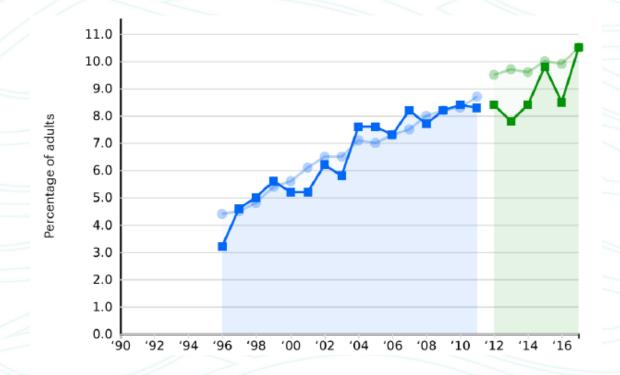
# The affordability problem for an average family



Health insurance premiums eat up one third of median income for U.S. families



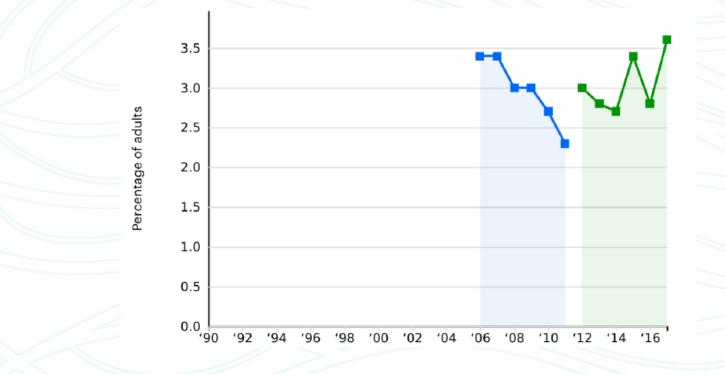
# Adults in Hawaii with diabetes





Source: americashealthrankings.org/HI/Diabetes

#### Adults in Hawaii with angina or heart disease



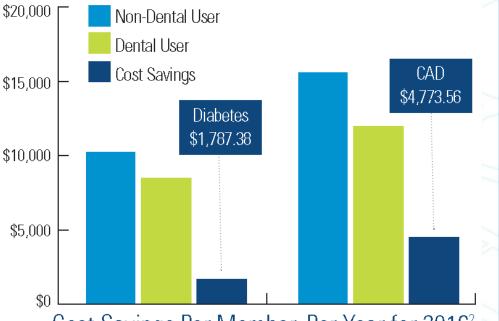


Source: americashealthrankings.org/HI/CHD

## Dental care affects health care costs in Hawaii

Our members who get dental services and have diabetes or CAD have lower medical costs than diabetics who don't visit their dentist.

- 17.7 percent lower for patients with diabetes
- 31.1 percent lower for patients with CAD



Cost Savings Per Member, Per Year for 2016<sup>2</sup>



2 We are not implying that dental care is the only factor responsible for the cost differences, but is one of the factors based on the research linking oral and total health.

#### **HMSA's Oral Health for Total Health**

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1

Outreach

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3

Benefits

2

Data integration to identify at-risk members with qualifying conditions.

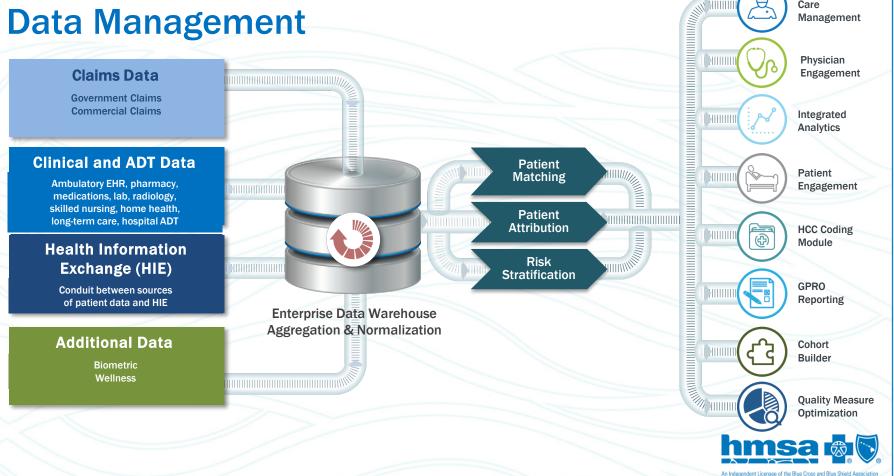
**Member education** on benefits to overall health resulting from improved care.

Targeted outreach to members in disease management programs.

Personalized benefits to qualifying members to improve their health such as specialized care, additional cleanings, and periodontal scaling.



#### **Data Management**



Care

Management

# **Evolution of HMSA Connected Care**

2015: HMSA launches first integrated platform for providers
2016: HMSA Connected Care integrate dental and medical care
2017: HMSA transitions providers to Coreo integrated platform
2018: LSV working with HMSA to complete requirements to implement dental in Coreo

Mid - 2019: Relaunch HMSA Connected Care on Coreo



# Mahalo

